Policy:
For collaboration with industry partners to work with CHES to develop education programs and products, provide orientation and training, build enthusiasm and motivation, and create a forum in which CHES members and the vendor community can network and exchange ideas. A good partner furthers the mission of the Society and helps to advance health care engineering throughout the industry.

Procedure:
The following must be considered when collaborating with industry partners.

1. Partnering with another association (all must apply)
   1.1 Will be a collaboration of like minded groups with similar focus and mission
   1.2 Will be healthcare orientated with particular focus on any aspect of facilities management
   1.3 Will provide members benefits through partnership in the form of education, resource sharing, expert advice, active forum.
   1.4 Will enable members to work together on problems of common interest.
   1.5 Will provide benefits to the Association in the form of advancing professionalism, stature, credibility
   1.6 Will promotes the purposes of and membership in CHES
   1.7 Will be an affordable investment of member resources.

2. Partnering with other organizations and businesses (all must apply)
   2.1 Will be healthcare orientation with particular focus on any aspect of facilities management.
   2.2 Will provide members benefits through partnership in the form of education, resource sharing, expert advice, active forum.
   2.3 Will be able to provide financial support for dissemination of CHES education opportunities
   2.4 Will provide benefits to the Association in the form of advancing professionalism, stature, credibility
   2.5 Will promote the purposes of and membership in CHES

3. Beneficial but not necessary
   3.2 The partnership should provide tangible value and financial benefits to CHES

4. When not to partner
   4.1 Will not take place when conflicts of interest within the partnership provides the perception of impropriety
   4.2 Will not take place when the partnership provides no reciprocal value to CHES Members
   4.3 Will not take place when a partnership conflicts with an existing, valued partner
   4.4 Will not take place when a partner seeks exclusive rights limiting the ability of the Board to act to the benefit of CHES membership.
Procedure (Continued):
5. Documentation required for partnerships
5.1 All partnership requestors must fill out an application document and submit to the committee for review.
5.2 All partnerships require executive approval prior to entering into an agreement
5.3 Each partnership will enter into a collaborative agreement with CHES
5.4 Each partnership requires review for liability and indemnification
5.5 Any collaborative agreement that requires contractual documentation can complete a general service agreement contract.

Approved by: ____________________________ Date: ________________________
President